

## PERSONAL INFORMATION


## Dimitrios Drosos



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Sex Male | Nationality Greek

## WORK EXPERIENCE

21/02/2019–09/06/2019

## Financial auditor

Hellenic Air Force General Staff / General Inspections Directorate, Athens (Greece)

Sector: Auditing /Advising. Rank: **Major General** of Hellenic Air Force (HAF)

- **Conducted** Financial Inspections, **Audits**, accounting of financial transactions. **Ensured accurate reporting** on financial performance of Air Force Units and Services to the General Inspector.
- **Managed** multiple assignments, solved economic problems, having **deep forensic** experience. Evaluated **efficient use of scarce resources**, via implementation of Supply Chain Management and **Resources Management** principles.

10/04/2014–20/02/2019

## Financial manager

Ministry of Defense / General Directorate of Financial Planning & Support, Athens (Greece)

Rank: Colonel (HAF) until 02/2017 and after Brigadier General (HAF) . Sector: Procurement/ Budgeting / Directing / Communicating with external stakeholders including EU organs.

- **Directed** the Departments: Procurement, Costing, Budgeting, Accounting, Resources Management.
- Executed **contracts**, ensuring tenders for the best interests of stakeholders. **Managed** scarce resources. **Slashed** costs 3% by negotiating pricing, while ensuring the continuation of services.
- Implemented **Projects**, related to the **co-financing** programs from EU (Emergency Assistance) in regards to the **AMIF & ISF Funds**, for **refugee** flows, with total value **91 million euros**. Worked closely with the General Director and Minister to **ensure smooth running** of whole process.

01/08/2012–10/04/2014

## Economic adviser

Alternate Minister of Hellenic MoD, Athens (Greece)

Rank: **Colonel** (HAF). Sector: Logistics / Consulting.

- **Advised** on the **performance of contracts** and the **efficiency of budget** of Armed Forces
- Evaluated the Economic Performance of the Military Hospitals applying **principles of DRGs**. Ensured the appropriate **financial guidelines** were **disseminated** by and **processes were in place to deliver change and innovation**.

22/05/2010–31/07/2012

## Logistics analyst

Hellenic Embassy in Rome / Defense Attaché, Rome (Italy)

Rank: **Lieutenant Colonel LtC** (HAF). Sector Security /Negotiating /Supply Chain / Procurement.

- Replenished the **supply chain** equipment and spare parts of aircrafts, helicopters that Hellenic National Authorities import and assign to the Italian defense companies.
- **Negotiated contracts** with local suppliers & made market research and take the best prices from vendors by ensuring efficient **communication** for imports and assigned as a **key partner for all stakeholders**.

- 13/05/2004–21/05/2010 **Budget analyst**  
Hellenic National Defense General Staff / Financial Directorate, Athens (Greece)  
Rank: **Major (HAF)**, since 2008 **Lieutenant Colonel** Sector Costing / Project Management  
· Finalized **projects** such as : initiating a new information MIS system of Armed Forces for electronic procurements by fulfilled the usage of **facilities management** and supported **critical financial functions**.
- 03/12/2000–10/05/2004 **Human resources officer**  
Hellenic Air Force General Staff, Athens (Greece)  
Rank: **Major (HAF)**. Sector: HRM / Consulting.  
· Adopted Recruitment and **HRM policies** of personnel, by evaluating, **motivating, coaching,** developing and **appraising** Officers.
- 01/08/2019–Present **Defense and Management Consultant**  
Self-employed, Athens (Greece)  
· **Making** Defense, Geopolitic and Geostrategics **Analyses**.  
· Participating as **member in the Board of Directors** of Alumnis' of Hellenic National Defense College (HNDC).  
· Contributing as **author** in the electronic Defense site: militaire.gr and at the Alumnis' HNDC magazine: "National Developments".

EDUCATION AND TRAINING

- 09/09/2016 **Graduation Diploma** HNDC / Vocational Graduation Title  
Hellenic National Defense College (HNDC) / Military Academy, Athens (Greece)  
Main Subjects: Geopolitics, **Risk Management**, Leadership, **HRM, Governance, Conflict Management**.
- 16/03/2011 **Management of Health Institutions / Graduation Diploma** CNAM University / Vocational Level I  
Conservatoire National Des Arts Et Metiers / CNAM University, Paris (France)  
Gestionnaire D' Etablissements Medicaux Et Medico Sociaux /Niveau I  
(Manager of Health & Welfare Organizations) / Level I  
Main Subjects: Health Systems Monitoring, **Hospital Management Tools, Health Services Strategy, Planning & Implementation**, Health Establishments.  
Thesis: Performance Management in Military Hospitals, The case of Norway.
- 12/12/2000 **Certification** HAFWA/ Vocational  
Hellenic Air Force War Academy, Athens (Greece)  
Main subjects: Leadership, Communication, Strategy, War Studies, **Negotiations, HR**.
- 11/12/2002 **MSc in Finance** MSc in Finance  
Athens University of Business and Economics / AUEB, Athens (Greece)  
Main Subjects: Accounting, **Business Decision Making, Financial Management, Information Systems**, Marketing, Econometrics, **Financial Risk Management, Organizational Behaviour**, Derivatives, Strategies for the Dealing Rooms, **Operations Strategy**, Mathematical Models, **Distributions & Investments Management**.  
Thesis: Reconstruction & BPR in Internal Accounting of a Medium Size Company

- 30/10/2009 **Vocational Title in Project Management, Class C** PM / Vocational Title  
 International Project Management Association (IPMA), Austria, Athens (Greece)
- 11/08/2000 **Certification in Finance** LSE / Finance  
 London School of Economics (LSE), London (United Kingdom)
- 03/07/2000 **LLB (Hons Degree, 2:1), Law Degree** City University / LLB  
 City University of London, London (United Kingdom)  
 Law Subjects: Commercial, **EU, Contract**, Land, **Trusts, Equity**, Torts, Public, Maritime.
- 12/12/1998 **Master in Business Administration (MBA)** Durham / MBA  
 Durham University Business School, Durham  
 Main Subjects: **HRM**, MIS, **Operations Management, Financial Management**, Marketing, **Business Policy, Organizational Behaviour**, Accounting, Quantitative Methods, TQM.  
 Thesis: Acquisitions, Mergers and Privatizations. Greek Cases
- Certification as Tax Consultant** Tax Consultant  
 Hellenic Productivity Center (HELKEPA), Athens (Greece)  
 Tax Subjects: Income Tax, Legal Entities Tax, **Agreements to avoid Double Taxation**, Ship, VAT, **Tax Incentives**, Raised Funds Tax, Real Estates Transfer.
- BSc in Economics (Specification in Business Administration)** BSc in Economics  
 Aristotle University of Thessaloniki, Thessaloniki (Greece)  
 Economic Subjects: Accounting, **Social / Public / Business Economics**, Mathematics for Economists, **International Economic Law**, Statistics, Microeconomics, **Applied Economics, Finance, Business Administration**, Market Analysis & Research, Costing, **Investments**, Computers, Industrial & Bank Enterprises, Macroeconomics.
- Graduated as First Lieutenant (Financial Officer) of HAF** Vocational Diploma  
 Military Officers' Corps School (SSAS), Thessaloniki (Greece)  
 Main Subjects: **Leadership, Logistics, Procurement** of Armed Forces, Civics/Government, Regulations and Organization of Armed Forces, Martial Arts.

PERSONAL SKILLS

Mother tongue(s) Greek

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
	TOEFL, FCE, Graduated from UK Universities				
Italian	A1	A1	A1	A1	A1
	Dante Alighieri Diploma				

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
 Common European Framework of Reference for Languages - Self-assessment grid

Communication skills

- **Working Collaboratively**, Focus on People and Results, Self Control, Engagement, Flexibility.
- Good communication skills and **multicultural knowledge**, Managing Quality Service.

Organisational / managerial skills

- **Leadership, Loyalty**, Trustworthiness, Endurance, Patience, Emotional Intelligence, Courage, Organizational Awareness, Capability Management Knowledge, **Governance**.
- Project Management, Resourcing and Workforce Planning, Initiative, Achievement, **Change Leadership**, Ethical Performance, Analytical Thinking, Strength, **Teamwork**.

Job-related skills

**Meetings:**

- Lecturer at National Defense College, in Peace Support Operations (PSOs), Apr. '04
- Participating in International meetings: FSG – PMSC/ SEDM, NTG, SEEBRIG/ SEDM, BICES, etc.

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Proficient user	Proficient user	Proficient user	Proficient user	Independent user

Digital skills - Self-assessment grid

Oracle, DB Access, Command of office suite (Word, Spread Sheet, Power Point)

Other skills

**Seminars - Conferences**

- Sustainability in Defense, Environmental Perspectives, HMoD, Jun. 2014
- The Future of Europe, ELIAMEP and IDOS, Jun. 2014
- Explore MS Project 2007, Hellenic American Union, Dec. 2009
- NTG/FSG Financial Seminar of NATO, Mali Losinj – Croatia, Sep. 2009
- NATO SOF, The New Strategic Context, Budapest, Oct. 2008
- NATO Shape School, Oberammergau, DEU: Crisis Management (03/2009), Logistics (10/2007), Resources Management Education Programme (10/2008)
- Financial Seminars, Piraeus University: Oct-Dec.2004
- Strategic Information Seminar, HFES, Oct. '04
- Courses: Strategic Planning, 3<sup>rd</sup> Community Support Framework -CSF

**Research Programmes**

- FP7/Security (EU CISE - Common Information Sharing Environment)
- Horizon 2020 Secure Societies (RAWFIE – Road, Air, Water, Future Internet Experimentation)

Driving licence

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ADDITIONAL INFORMATION

Honours and awards

- Scholarship, State Institute of Scholarships, Aristotle University
- Professional Ethical Awards by HAF for exemplary work.
- Gold Cross of the Order of Phoenix by President & MoFA.
- Gold Cross of the Order of Merit by President & MoFA.
- Medal of Military Merit 1<sup>st</sup> Class by MoD
- Medal of Meritorious Command 1<sup>st</sup> Class by MoD
- HAF Service Commendation 1<sup>st</sup> Class by MoD.
- Medal of the Order of Honor by President & MoFA

Memberships

1. Economic Chamber of Greece, since 1993
- a. Licence of Accountant and Tax Consultant Class A (Licence No: 0003755 / 21- 02 - 1999)

- b. Economist's Licence (Licence No: 9997030477)
2. Member of Hellenic PESCO High Committee (Permanent Structured Cooperation), up to 20/2/19
3. Member of International Board of Auditors (Auditing SEEBRIG's accounts, financial transactions)

#### Publications

- Journal of the Alumnis' Magazine of Hellenic National Defense College «National Developments» Magazine No 127: «Systemic Risks in the Complex Geostrategics Environment of Eastern Mediterranean»
- The Real Reasons and Lessons Learned from the Public Fiscal Crisis, <https://www.militaire.gr/ta-vathytera-aitia-kai-ta-didagmata-apo-ti-dimosionomki-krisi/>
- Risk Factor of No Deal Brexit for New Economic Recession, <https://www.militaire.gr/paragontas-kindynoy-to-no-deal-brexiti-sti-nea-oikonomiki-epivradynsi/>
- The USA "war" Against Turkish Lira, <https://www.militaire.gr/nomismatikos-polemos-stin-toyrkia-i-oikonomia-os-synistosa-ischyos/>
- The Unknown Factor of the Turkish Claims, <https://www.militaire.gr/to-pakistan-o-agnostos-paragon-ch-stis-toyrkikes-diekdikiseis/>
- The Systemic Risks from A No Deal Brexit, <https://www.militaire.gr/oi-systimikoi-kindynoi-apo-ena-brexiti-choris-symfonia/>
- The Revisionism of Turkey Promotes Greece Strategically, <https://www.militaire.gr/quot-anatheoritismos-tis-toyrkias-anadeiknyei-stratigika-tin-ellada-quot/>
- Crisis Management in Europe, Refugee Flows, <https://www.militaire.gr/o-cheirismos-kriseon-apo-tin-ee-kai-oi-prosfygikes-roes/>
- Hellas has Capabilities and Potential Strengths Against Turkish Revisionism, <https://www.militaire.gr/i-ellada-echei-dynatotites-enanti-ton-toyrkikon-prokliseon-kai-polles-eykairies-as-tis-ekmetalleythoyme/>
- The Complex Problem of Migration. Proactive Constructive Containment Measures, <https://www.militaire.gr/to-polyploko-provlima-poy-legetai-metanasteytiko-kai-ta-metra-antimetopisis-toy/>
- The Turkish Interference in the Middle - East and in Africa, <https://www.militaire.gr/i-toyrkiki-dieisdysi-sti-mesi-anatoli-kai-tin-afrika-kai-i-ellada/>
- Geopolitical Challenges in Eastern Mediterranean and the Strategic Value of Hellenic Aeronautical Area, <https://www.militaire.gr/oi-geopolitikes-prokliseis-stin-anatoliki-mesogeio-kai-i-stratigiki-axia-toy-aeronaytikoy-mas-choroy/>
- The Deeper Convergence Between Greece and India is a Strategic Approach, <https://www.militaire.gr/quot-giati-einai-monodromos-i-vathyteri-proseggisi-ellados-indias/>
- The Reformation of Pension and Insurance System for the Military Retired and Pensioner Personnel, <https://www.militaire.gr/i-apodomisi-toy-quot-neoy-asfaltikoy-quot-poy-apodomei-gia-miakomi-fora-toys-stratiotikoy/>
- The Hybrid War of Turkey in the Form of Psychological Operations, <https://www.militaire.gr/o-yvridikos-polemos-tis-toyrkias-y-po-ti-morfi-psychologikon-epicheiriseon/>
- The necessity of preparedness of Hellas as a State, <https://www.militaire.gr/i-epitaktiki-anagki-proparaskeyis-tis-choras-enanti-tis-toyrkias-poy-quot-trechei-quot-tis-exelixeis/>
- The Factor of the UK in the Eastern Mediterranean Sea, [https://elladasimera.blogspot.com/2020/01/blog-post\\_860.html](https://elladasimera.blogspot.com/2020/01/blog-post_860.html)

#### Projects

- Projects in the DG HOME EU (Emergency Assistance) for the Funds of AMIF and ISF/B regarding the funding of Refugee Flows.
- Project of 3rd Community Support Framework (CSF), regarding e-procurement of the Hellenic Armed Forces.
- Project of 3rd Community Support Framework (CSF), regarding the recruitment of conscripts.